



Proven Solutions for Cost Containment

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M Hayes Selects PMSI as Preferred Provider for their Durable Medical Equipment and Home Health Care Services

Cost Containment Key Factor in Partnership

Tampa, FL (November 28, 2011) – [PMSI](#), one of the nation’s largest and most experienced companies focused on workers’ compensation announced today that M Hayes, a leading managed care company, providing nationwide services to insurance companies, third party administrators, and self-insured entities, has selected PMSI as a preferred provider for medical services and equipment.

“Cost containment and quality of care is the number one concern in the industry. Specifically, claim severity is a prevalent issue that elevates the utilization levels and duration, which left unmonitored, can generate unnecessary cost without any effective outcomes,” commented Melinda Hayes, CEO of M Hayes. “M Hayes has selected PMSI as a preferred provider for Medical Services and Equipment to assist in controlling both the utilization and unit cost of Durable Medical Equipment and Home Health Care.”

“PMSI and M Hayes share similar values of accountability, customer satisfaction, innovation, expertise and integrity,” stated Pat Sullivan, PMSI’s President of Specialty Services. “By consistently maintaining these common values, we believe this partnership will ensure a positive experience for the customers and patients that we serve. This partnership allows two industry leaders to apply a holistic approach to managing care, leading to a better outcome for the injured worker.”

About M Hayes

M Hayes is a leading managed care company, providing nationwide services to insurance companies, third party administrators, and self-insured entities. We are known for our innovativeness and for being meaningfully different: that brings best solutions for our clients. We deliver telephonic and field medical case management, including catastrophic and bilingual, utilization review, vocational case management, interpretation and translation, life care planning, and litigation management services to over 250 clients that represent predominately workers’ compensation insurance risk. For more information, visit www.mhayes.com or call 800-254-0170.

About PMSI:

Founded in 1976, PMSI is a leader in developing solutions to control the growth of medical costs in workers' compensation. As one of the nation's largest and most experienced companies focused solely on workers' compensation, PMSI delivers proven solutions for cost containment across the claims lifecycle. PMSI's solutions for Pharmacy, Medical Services and Equipment, and Settlement Solutions deliver quantifiable results and improve the quality of care for injured workers. PMSI provides customers with the innovation, focus, expertise, analytics and technology needed to successfully deliver workers' compensation benefits.

For more information, visit www.pmsionline.com or call 877.ASK.PMSI.

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