



Proven Solutions for Cost Containment

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PAT SULLIVAN JOINS PMSI AS PRESIDENT, ANCILLARY SERVICES DIVISION

Tampa, Florida (January 13, 2011) – PMSI, one of the nation’s largest providers of specialty products and services for the workers’ compensation market announced today that Pat Sullivan has joined PMSI as president of its Ancillary Services division. In this role, Sullivan will oversee PMSI’s home health, critical care, durable medical equipment and settlement solutions businesses.

“We are excited to have Pat join PMSI in this important role. He is a well-regarded executive with extensive experience in the workers’ compensation and healthcare industries. Pat’s strategic thinking skills and creativity will help us capitalize on our market leadership position and further PMSI’s portfolio of cost containment solutions,” commented Eileen Auen, chairman and CEO.

As division president, Sullivan will be responsible for managing the financial performance of the businesses, working collaboratively with the sales and account management teams to expand PMSI’s customer base, and enhancing the operational infrastructure in order to achieve PMSI’s short- and long-term business goals.

Upon his appointment, Sullivan commented, “PMSI’s reemergence as a leading workers’ compensation specialty services company attracted me to this opportunity. Over the last two years, PMSI has invested significantly in its management team, technology and service infrastructure. I look forward to building upon this platform to continue PMSI’s positive momentum in the market.”

Prior to arriving at PMSI, Sullivan led The Sullivan Group, a consulting practice for the insurance industry. He also served as senior vice president of Coventry Workers’ Comp Services where he was responsible for business strategy, marketing and new product development. Earlier in his career, Sullivan was one of the original founding executives and principals of Community Care Network, Inc. and held leadership positions in both claims and sales at the State Compensation Insurance Fund.



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About PMSI:

Founded in 1976, PMSI is a leader in developing solutions to control the growth of medical costs in workers' compensation. As one of the nation's largest and most experienced companies focused solely on workers' compensation, we deliver proven solutions for cost containment across the claims lifecycle. PMSI's solutions for Pharmacy, Medical Services and Equipment, and Settlement Solutions deliver quantifiable results and improve the quality of care for injured workers. We provide our customers with the innovation, focus, expertise, analytics and technology needed to successfully deliver workers' compensation benefits. For more information, visit www.pmsionline.com or call 877.ASK.PMSI.